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Summary:

A seasoned supply chain professional with extensive experience working for Oil Major both in the UK and globally. Has led diverse, multi-skilled and multi-cultural teams to achieve significant turnaround and change in challenging environments. Can be relied upon to deliver in both operational and strategic roles.

Strengths:

- Visible leadership
- Turning strategies and initiatives into successful operational outcomes
- Outstanding Health, Safety and Environmental (HSE) performance
- Delivering change
- Achieving targets, seeking to always further improve performance

Employment History

Jan 2011 – Nov 2011 Shell International Petroleum Company Ltd **Distribution Advisor**

Transition role, with following responsibilities :

- Project lead for UK fleet productivity transformation (target \$10m cost reduction)
- On-boarding of new senior leaders in the organisation
- Operational HSE advisor to VP Supply & Distribution Europe

2007 – 2010 - Shell International Petroleum Company Ltd **UK/Nordics Distribution Manager**

Responsible for 300 Shell staff and 1200 contractor staff, storing, scheduling and delivering fuels to Shell's Retail, Commercial, Marine and Aviation customers in the UK and 4 Nordic countries. Annual budget – US\$250m

- Turnaround in Nordic HSE culture, leading to elimination of major spills/leaks and 70% reduction in injuries
- 2010 was the first year for UK/Nordics Distribution without a fatal road accident
- Stabilisation and improvement (many now world-class) of work processes following Nordics SAP implementation
- Development of Nordics Distribution staff
- Implementation of strict cost management in Nordics, turned overspend in 2008 into saving in 2010
- Seamless offshoring to Manila of UK fuels scheduling and administration
- 10 fold reduction in UK customer stockouts 2007-2011
- Seamless divestment of Shell's businesses in Sweden and Finland
- Closure or divestment of 13 (out of 25) storage terminals in UK/NO/DK without impact on customer service

2005 – 2007 - Shell UK Ltd **UK Distribution Manager**

Responsible for 60 Shell staff and 700 contractor staff, storing, scheduling and delivering fuels to Shell's Retail, Commercial, Marine and Aviation customers in the UK. Annual budget – US\$ 120m

- Seamless “pathfinder” implementation of global SAP system in a large Shell operating company
- Development of Distribution staff
- Delivered saving of over \$15m in road transport spend from various cost reduction programmes

2001 – 2005 Shell UK Ltd **UK/Ireland Order Fulfilment Manager**

Responsible for 30 direct employees and 650 contractor staff, scheduling and delivering 900 fuels orders daily to Retail, Commercial, Marine and Aviation customers in the UK and Ireland. Annual budget – US\$ 90m

- Introduction of professional road hauliers
- Turnaround working relationship with internal customers to improve external focus
- Turnaround in Road Transport HSE culture, leading to six fold reduction in driver injuries 2001-2005

1998 – 2001 Shell Bahamas Ltd **Country Chairman (+ Commercial Sales Manager)**

Responsible for 93 direct employees, marketing fuels, LPG and lubricants. Turnover - US\$ 90m

- Setting and achievement of sales targets - margin, cost and trade receivables
- Leadership and integration of a multi-function organisation within a regional matrix structure
- Representation of the Shell brand to Government, the community and all business partners
- Business integrity

1996 – 1998 Shell International Petroleum Company Ltd **Distribution Consultant**

Provision of Supply Chain consultancy to Shell marketing companies around the world

- JV fuels terminal studies with major competitors in Caribbean and Central America
- Evaluation of supply chain options for new market fuels entries
- Fatal road accident investigations and road safety management reviews

1994 – 1996 Shell Company of Thailand Ltd **Transport Safety and Logistics Planning Manager**

1991 – 1994 Shell UK Ltd **Operations Manager, Commercial Fuels**

1988 – 1991 Shell (Finland) **Transport and Installations Manager**

1986 – 1988 The Shell Company of Gibraltar Ltd **Operations Manager**

1983 – 1986 Shell Brazil SA **Transport Manager**

1982 – 1983 Shell International Petroleum Company Ltd **Transport Assistant**

1977 – 1982 John Moores University, Liverpool **Mechanical Design Consultant**

Education / Languages:

1976 – 1977 M.Sc., Mechanisms Science - John Moores University, Liverpool, UK

1973 – 1976 MA, Mechanical Sciences (1st class, starred) - Corpus Christi College, Cambridge University, UK

Portuguese (Fluent); **Spanish** (Good); **Finnish** (Good); **French** (Fair)